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## NOTES IN SEASON.

LEE & SHEPARD publish this week Daudet's "Kings in Exile," translated from the French by Virginie Champlin, who dedicates her translation to Mr. Geo. P. Lathrop. Very soon Lee & Shepard will publish Conington's prose translation of Virgil, prefaced with an essay sixty-five pages long on the various English translations of Virgil, especially the earlier ones. This is by Mr. Willard Small, who translated Coulange's "Ancient City," and who has remarkable aptitude for mastering facts and details pertaining to the classics, as well as other branches of learning.

JOSEPH COOK's book on "Labor," forming the seventh volume of his Boston Monday lectures, will be published by Houghton, Osgood & Co. about the middle of the month. It discusses so important a subject, and discusses it with so much knowledge and force and in a style so brilliant, that it cannot fail to attract a host of readers. At the same time will appear Henry James' new story, "Confidence," which has already had a very general reading in *Scribner's Monthly*, but will find a large circle of readers in its new and permanent form. Mr. James is fast becoming one of the authors who must be read.

ROBERTS BROTHERS will have shortly a new edition of Jean Ingelow's poems. It will be called the *Home* edition, will be a small but tasteful volume about the size of the *Diamond* poets, and will sell for \$1. A new edition of Alger's "History of the Doctrine of a Future Life," with Prof. Ezra Abbot's exhaustive bibliography of the subject, is nearly ready. A second series of "Hours of Thought on Sacred Things," by Rev. James Martineau, of London, is promised at an early day. To those who can appreciate the noblest religious literature, this book is one of the most welcome that could be announced.

P. G. THOMSON, Cincinnati, who is building up quite a list both of local and generally salable books, will presently issue a novel, by W. J. Shaw, under the odd title of "Solomon's Story," which he expects to make no small hit among novel-readers. He has just issued the prospectus also of an elaborate "Bibliography of Ohio," to cover about 1300 titles, with full notes, quoting auction-sales prices, and subject index, promising a highly creditable and valuable volume.

HARPER & BROTHERS send out this week a graphic account of "Sporting Adventures in the Far West," by J. M. Murphy, an English sportsman; "Southey," by Prof. Edw. Dowden, in the *English Men of Letters* series; a remarkable summary of our knowledge of "The Origin of the Homeric Poems," showing the reasons for the many-authors view, the translation of a lecture by Dr. H. Bonitz; a school edition of Prof. Newcomb's "Astronomy;" Mr. Rolfe's edition of "King Lear;" two stories, "Othello the Second," by F. W. Robinson, and "Golden-Rod," an idyl of Mount Desert, in the *Half-Hour* series; and the second part of "Mme. Rémusat's Memoirs," and Robert Mackenzie's historical sketch of "The Nineteenth Century," both in the *Franklin Square Library*.

HALLAM has long held place among the first of the historians, and we are therefore glad to announce the appearance of a new cheap edition of his works, which will bring him anew before the reading public. This edition is the corrected and revised text, unabridged—being, in fact, from the plates of the American library edition—and the statement that it is printed by the Wilsons, at the University Press, Cambridge, is assurance of its typographical excellence. The ten volumes, formerly costing \$17.50, are now printed as six, of about 800 pages each (with new indexes), at the low price of \$7.50 for the set, two volumes being given to each of his works, the "Constitutional History of England" (the more valuable because May's book continues it to the present time), the "Middle Ages," and the "Introduction to the Literature of Europe." Macaulay's famous judgment of Hallam has helped to make him the standard authority on the topics of the titles above, and the books belong in every library. In making this new departure, presenting this standard series at a price which must insure very large sales, in an edition good throughout in type, print, paper and binding, the publishers have done a wise thing. Messrs. A. C. Armstrong & Son, and, by arrangement with them, Mr. Thomas Y. Crowell, publish the work simultaneously, and in friendly rivalry as to which house shall sell most copies in a given time. The first edition is likely to be early exhausted, so that the trade will be wise to order promptly.

## AUCTION SALES.

February 9-10, 3.30 P.M.:—Illustrated and rare works, travels, history, Americana, Belles-Lettres, engravings, etchings, etc.—*Bangs*.

February 20, 2 P.M.:—Collection of books (consignment of H. Sotheran & Co.), comprising works on painting, architecture, ornamental arts, history, poetry, fiction, etc.—*M. Thomas & Sons*, 139 S. 4th St., Phila.

March 15, and following days:—Library of A. J. Odell. Vol. 2 of catalogue, price \$2, now ready.—*Bangs*.

## WEEKLY RECORD OF NEW PUBLICATIONS.

In this list, the titles in *brevier* are direct transcriptions from books actually received, according to the rules of the American Library Association; those in *nonpareil* are from the best information available, and will be repeated in *brevier* when the book is received for registry.

The notes followed by a number are those which are sent out on printed title-slips, as revised by the Library Association authorities; unless bracketed, which means that they have not yet been so revised. Those not followed by a number are on the sole authority of the WEEKLY, and are not included in the title-slip registry.

The abbreviations are usually self-explanatory. A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: Daniel; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Ti. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., oblong, nar., designate square, oblong, narrow books of these heights. Where figure instead of letter symbols are used, the record is from publisher's designation, and not measurement.

Imported books are marked with an asterisk; authors' and subscription books, or books published at net price, with two asterisks; educational books published at "wholesale" prices, with a dagger.

**American export trade guide for buyers in foreign countries; cont.** an accurate list of American manufacturers, exporters and commission merchants, in all parts of the U. S.; articles of merchandise exported alphabetically arr. and classified under their respective headings; foreign steamship and shipping lines. N. Y., Ja. G. Kent & Co., 21 Park Row, 1880. 295 p. sq. S. leath. \$2.50.

For the special use of buyers of Amer. products and manufactures in foreign countries; includes, besides the list mentioned in title, a table of statistics showing the total increase of exports for the past two fiscal years, compiled from the U. S. Government Bureau of Statistics; maps showing the business portion of N. Y., Bost. and Phil.; cont. 217 adv. pages, alternating with an "Index" and "Index to business headings," and lists of merchants, etc.

**Arthur, T. S.** Window curtains. N. Y., J. S. Ogilvie & Co., 1880. Q. 62 p. (The Sunday lib., no. II.) pap., 20 c.

Story of city life; illustrating how a small extravagance leads to greater ones, which finally end in crime.

**Beach, Allen C., ed.** Centennial celebration of the State of New York; prep. pursuant to a concurrent resolution of the legislature of 1878, and chap. 391 of the law of 1879. Albany, N. Y., Weed & Parsons, 1879. il. 8°. cl., \$2.

**Bender, Hermann.** Brief hist. of Roman literature for schools and colleges; tr. and ed. from German by E. P. Crowell and H. B. Richardson. Bost., Ginn & Heath, 1880. 20 + 152 p. D. cl., +\$1.05.

Divided into 5 periods: 1, Prehistoric to 240 B.C.; 2, From Livius Andronicus to Cicero, 240-70 B.C.; 3, Golden age of Roman literature, 70 B.C.-14 A.D.; 4, The silver age of Roman literature, 14-117 A.D., from Tiberius to the death of Trajan; 5, The later Empire, after the death of Trajan, 117 A.D. Charts, giving survey of Roman literature. Index.

**Brassey, Mrs. Annie.** Sunshine and storm in the East; or, cruises to Cyprus and Constantinople; with upward of 100 ill., chiefly from drawings by the Hon. A. Y. Bingham. N. Y., H: Holt & Co., 1880. 21 + 448 p: 2 maps, O. cl., \$3.50.

Account of two voyages through the Mediterranean Sea, in 1874 and 1878; with stoppages at Spanish, Italian and Eastern ports, and description of scenery, customs and other matters of interest, and a comparison of the condition of the East at the two periods. By the author of "Voyage in the Sunbeam." 2 maps: one showing tracks of the "Sunbeam" in 1874-'75 and 1878; one of the island of Cyprus, showing the track of the "Sunbeam." Index.

**Brennan, J. Fletcher, ed.** Biographical cyclopedia and portrait gallery of distinguished men; with hist. sketch of Ohio. In 2 v. Cin., J. C. Yorston & Co., 1879. V. 1, roy. 4°. hf. mor., \*\*\$30; mor., \$40 [for the complete work].

**Campbell, S. M., D.D.** The story of creation. N. Y., A. D. F. Randolph & Co., [1880]. 335 p. il. D. cl., \$1.50.

First issued by Lockwood, Brooks & Co., 1877. An interpretation of the Mosaic account of creation, in plain, simple language for the instruction of the unlearned; author holds the story is in harmony with the theories of modern scientists.

**Casket of literary gems: tales and sketches, anecdotes, wit and humor.** Chic., A. Craig & Co., 1879. 304 p. il. 12°. cl., \$1; pap., 50 c.

**Civilization: is its cause natural or artificial?** an inquiry by a wayfarer in search of the truth. Phil., Chas. H. Marot, 1880. 140 p. 8°. pap., 50 c.

**Cooke, Carrie A.** ["M. C. C."]. From June to June. Bost., D. Lothrop & Co., [1880]. 315 p. il. S. cl., \$1.50.

A year's record of a young girl's life—account of joys, sorrows, temptations and victories.

**Cox, Sir G. W., and Jones, Eustace Hinton.** Popular romances of the middle ages: 1st Am. from 2d English ed. N. Y., H: Holt & Co., 1880. 8 + 514 p. O. cl., \$2.25.

New versions of the mediaeval legends. Cont.: King Arthur and his knights; Merlin; Sir Tristrem; Bevis of Hamtoun; Guy of Warwick; Havelok; Beowulf; Roland; Olger the Dane; The stories of the Volsungs; The Nibelung story; Walter of Aquitaine; The story of Hugdierich and Hildeburg; The Gudrun lay; The story of Frithjof and Ingebjorg; Grettir the strong; Gunnlang and the fair Helga; Burnt Njal. Index.

**Felker, P. H.** What the grocers sell us. Manual for buyers, cont. the natural hist. and process of manufacture of all grocers' goods; also, their adulterations, and how to detect them; rates of tare as allowed by custom and law; tables of weights, measures, moneys, etc.; designed as a guide to aid in the purchasing of goods. Rev. and enl. [New ed.] N. Y., Orange Judd Co., 1880. 312 p. D. cl., \$1.

First issued in 1878; a new ed. thoroughly rev and somewhat enlarged.

**Gray, Ja. Comper.** The biblical museum: coll. of notes, expl., homiletic and illustrative on the Holy Scriptures; designed for use of ministers, Bible students, and S. S. teachers. Old Testament: v. 4, cont. books of Kings and Chronicles; v. 5, cont. books of Ezra, Nehemiah, Esther and Job. N. Y., A. D. F. Randolph & Co., [1880]. 2 v. ea. 384 p. D. cl., \$1.25.

**Homans, B., ed.** Banker's almanac and register for 1880, and legal directory. N. Y., Banker's Magazine [B. Homans, 251 Broadway], 1880. 368 p. 8°. cl., \$2.

**Jhering, Rudolph v.** Struggle for law; tr. from 5th German ed. by J. J. Lalor. Chic., Callaghan & Co., 1880. 160 p. 12°. cl., \$1.50.

**James, H., jr.** A bundle of letters; reprinted from the *Parisian*. Bost., A. K. Loring, [1880]. 64 p. sq. S. pap., 25 c.

Bright, satirical letters written by the transient inmates (English, American and German) of a French boarding-house to their friends; give their estimates of each other, and impressions of national characteristics.

**Lanman, C.** Octavius Perinchief: his life of trial and supreme faith. Washington, 1879. James Anglim, 1879. 403 p. 8°. cl., \$2.

**Las Cases, Marin J. E. D. (Comte) de.** Memoirs of the life, exile and conversations of the Emperor Napoleon; new ed. in 4 v. N. Y., W. J. Widdleton, 1879. 400; 400; 400; 426 p. 8 por., maps and il. D. cl., \$5; hf. cl., \$10.

Celebrated work first pub. in France, 1824; author (b. 1766, d. 1842) followed Napoleon into exile at St. Helens, and was constantly near him for 18 months, during which time Napoleon dictated the memoirs included in these v. and conversed on many events of his past life. Accepted as a standard work on this subject.

**Mademoiselle de Mersac**: a novel, by the author of "Heaps of money." N. Y., Harper, 1880. Q. 83 (Franklin sq. lib. no 106.) pap., 15 c.

Scene laid in the French colony of Algiers, about 1870; chief characters, the children of a French nobleman who has made a fortune in farming.

**Meriwether, Elizabeth Avery**. The master of Red Leaf: a tale. 1st Am. from London ed. N. Y., E. J. Hale & Son, 1880. 297 p. O. cl., \$1.25; pap., 75 c.

The story of a New England girl, who is sent South just before the breaking out of the late war by an anti-slavery society to fill a position as governess in a rich Southerner's family, and to use her opportunity to instill thoughts of freedom in the minds of the slaves; love and crime also have their share in the plot; the story extends through the war to its ending.

**New York**, Centennial celebration, *see* Beach, A. C.

**O'Meara, Barry E.** Napoleon in exile; or, a voice from St. Helena: opinions and reflections of Napoleon on the most important events in his life and government, in his own words. [New ed.] N. Y., W. J. Widdleton, 1879. 2 v. 12 + 328; 322 p. 2 il. and por. D. cl., \$2.50; hf. cl., \$5.

Celebrated work first pub. in England, 1822; the Am. ed. has long been out of print; author (b. 1778, d. 1836), a British officer, was Napoleon's surgeon at St. Helena from Aug., 1815, to June, 1818; professes to give in detail the opinions and reflections of Napoleon as made at the time to O'Meara in the familiarity of daily intercourse; work has been the subject of much criticism, adverse and otherwise, but remains to-day one of the standard works on Napoleon. Index.

**Perinchief, Octavius**, *see* Lanman, C.

**Perry, Mrs. E. C.** ["Elfin Hall."] 'Tween thou and me. Albany, Weed, Parsons & Co., 1879. 136 p. sm. 4°. cl., \$1.

**Pinney, Rev. A.** The three-fold method; or, a synopsis of the word of God. Sycamore, Ill., Baker & Arnold, 1880. 48 p. 8°. pap., 20 c.

**Pressensé, E. de, D.D.** Contemporary portraits: Thiers, Strauss compared with Voltaire, Arnaud de L'Ariège, Dupanloup, Adolphe Monod, Vinet, Verny, Robertson; tr. by Annie Harwood Holmden. N. Y., A. D. F. Randolph & Co., 1880. 8 + 400 p. D. cl., \$2.

These articles appeared at intervals in various French journals and reviews; the first part of the v. is devoted to subjects of general interest, especially to a study of the Catholic crisis, as represented in some of the most eminent men of the Catholic church; the later part of the book

brings before the reader three eminent representatives of French Evangelical Protestantism, and one great English preacher.

**Raff, G. W.** Guide to executors and administrators in settlement of estates of deceased persons within Ohio; [also] provisions of law rel. to wills, with notes of decisions and practical suggestions: 6th ed., rev., enl. and conformed to rev. statutes taking effect Jan. 1, 1880, by Florien Giaque. Cin., Rob. Clarke & Co. 12 + 435 p. 8°. cl., net, \$2; shp., \$2.50.

**Raymond, Rossiter W.** Camp and cabin: sketches of life and travel in the West. N. Y., Fords, Howard & Hulbert, 1880. 243 p. 1 il. T. cl., \$1.

3 stories of Western life: Thanksgiving Joe; Agamemnon; Widow Baker; and 3 sketches of travel: Wonders of the Yellowstone; The Ice-caves of Washington Territory; The Ascent of Gray's Peak. Published during the past eight or nine years in various periodicals.

**Seemann, E. A., ed.** Illustrations of the history of art. Ser. IV. The industrial arts among the Oriental nations and the nations of Europe, from the middle ages down to modern times; ser. of il. arr. chronologically, and forming an atlas, to be used in connection with any work on the history of art. Authorized Am. ed., published under the supervision of S. R. Koehler. Bost., L. Prang & Co., 1879. 42 pl. obl. F. pap., \$1.75.

*See note under Seemann, E. A., ser. I, Weekly Rec., P. W., Nov. 29, '79.*

**Sydney, Jos.** The American "L'Assommoir": parody on Zola's "L'Assommoir." Phil., T. B. Peterson & Bros., [1880]. 19-171 p. sq. S. pap., 50 c.

A burlesque story of N. Y. life: a parody on the style and plot of the French novel *L'Assommoir*.

**U. S. public land laws**: exhaustive compilation of the laws, rulings, decisions and late acts of Congress, with reference to the agricultural, mining and other lands of the U. S., with the instructions of the Commissioner of the General Land Office regarding the same; compiled from official sources. Sioux City, Iowa, D. H. Talbot, 1879. 170 p. O. pap., 50 c.

**Wright, Julia McNair**. The curse and the cup. N. Y., National Temp. Soc. and Pub. House, 1879. 96 p. S. cl., 20 c.

Story of a woman who gets into the way of drinking, and dies a pauper in the alms-house.

### ORDER LIST.

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Lanman, Octavius Perinchief. .... \$2.00	Bender, Hist. of Roman literature .... net. \$1.05
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A. CRAIG & Co., Chic.	James, A bundle of letters ..... 25
Casket of literary gems. .... \$1; 50	D. LOTHROP & Co., Boston.
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Seemann, Illustrations of the hist. of art.	Las Cases, Memoirs of the life, etc., of Napoleon, new ed. in 4 v. \$5.00; hf. cf. 10.00
Ser. 4..... 1.75	O'Meara, Napoleon in exile, 2 v., \$2.50; hf. cf..... 5.00
A. D. F. RANDOLPH & Co., N. Y.	
Campbell, Story of creation..... 1.50	J. C. YORSTON & Co., Cinc.
Gray, Biblical museum, v. 4 and 5, ea..... 1.25	Brennan, Biographical cyclopædia. In 2 v., v. 1, for the complete work, subs..... 30.00
Pressensé, Contemporary portraits..... 2.00	

## CLASS SYNOPSIS OF THE MORE PROMINENT BOOKS.

Turn in Reference List to the words italicized in the Synopsis.

Amusements: Games, Sports, Recreations.— <i>Bird</i> , Chess openings.— <i>Bursill</i> , Hand shadows.	Medical Science (incl. of HYGIENE AND POPULAR MEDICINE).— <i>American Public Health Assoc.</i> , Public health reports.— <i>Douse</i> , Syphilis of the brain and spinal cord.— <i>Dun</i> , Veterinary medicines.— <i>Flückiger</i> , Pharmacographia.— <i>Hays</i> , Consumption.— <i>Hemming</i> , Aids to forensic medicine.— <i>Kent</i> , Sexual neurosis.— <i>Nettleship</i> , Student's guide to diseases of the eye.— <i>Roberts</i> , Paracentesis of the pericardium.— <i>Semple</i> , Aids to therapeutics.— <i>Stout</i> , Our family physician.— <i>Wark</i> , Chronic consumption.— <i>Wheeler</i> , Medical chemistry.
Biography, Memoirs, Correspondence.— <i>Benjamin</i> , Our American artists.— <i>Clarke</i> , Bayard Taylor.— <i>Farragut</i> , Life of.— <i>Ferris</i> , Great singers.— <i>Fuller</i> , The child of the covenant.— <i>Havergal</i> , The last week.— <i>Hopkin</i> , Mem. of H. A. Browne.— <i>James</i> , Hawthorne.— <i>Jones</i> , Macaulay.— <i>Krause</i> , Darwin.— <i>Le Brun</i> , Souvenirs.— <i>Metternich</i> , Memoirs.— <i>Phelps</i> , Players of a century.— <i>Sallada</i> , Wm. H., Autobiog.— <i>Thayer</i> , Chas. Jewett.	Mental and Moral Philosophy.— <i>Harper</i> , The metaphysics of the school.— <i>Hickok</i> , System of moral science.— <i>Leaves</i> , Problems of life and mind.— <i>McCash</i> , The emotions.— <i>Maudsley</i> , Pathology of mind.
Description: Geography, Travel, Adventure, etc.— <i>Escott</i> , England.— <i>Kae</i> , Columbia and Canada.— <i>Waterton</i> , Wanderings in South Am., etc.— <i>Western</i> , Hyde Park sketches.	Music.— <i>Challoner</i> , Music made easy.— <i>Tennyson</i> , Songs.— <i>Bible songs</i> .— <i>Rice</i> , How the geometrical lines have their counterparts in music.
Domestic and Rural Economy.— <i>Hale</i> , Decorative embroidery.— <i>Heinrich</i> , Window flower gardening.	Natural Sciences.— <i>Hall</i> , Description of new species of fossils.— <i>Brown</i> , Aids to anatomy.— <i>Butler</i> , Evolution.— <i>Craig</i> , Elements of the mathematical theory of fluid motion.— <i>Crossley</i> , Hand-book of double stars.— <i>Johnston</i> , Chemistry of common life.— <i>Landauer</i> , Blowpipe analysis.— <i>MacLean</i> , Manual of the antiquity of man.— <i>O'Neill</i> , Refutation of Darwinism.— <i>Walcott</i> , The Utica slate and related formations.
Education, Language, etc. (See also HISTORY; LITERARY, NATURAL SCIENCES.)— <i>Aristophanes</i> , Clouds.— <i>Atwell</i> , Elocution.— <i>Bell</i> , Greek reader.— <i>Challoner</i> , Music made easy.— <i>Champlin</i> , Child's catechism.— <i>Cicero</i> , Pro Sexto Roscio Amerino.— <i>Jerram</i> , Anglice redenda.— <i>Knudsen</i> , Eng. demotic alphabet.— <i>Morris</i> , Eng. grammar.— <i>Townsend</i> , Art of speech.— <i>Vincent</i> , Modern Greek.— <i>Xenophon</i> , Cyropaedia.	Poetry and the Drama.— <i>Egan</i> , Preludes.— <i>Eliot</i> , Poetry for children.— <i>Kimball</i> , The blessed company of all faithful people.— <i>Marlowe</i> , Edward the second.— <i>Phocylides</i> .— <i>Ricord</i> , English songs from foreign tongues.— <i>Shakespeare</i> , Songs and sonnets.— <i>Smith</i> , America.— <i>Strong</i> , Midsummer dreams.— <i>Tilton</i> , Thou and I.
Fiction. (See also JUVENILE BOOKS.)— <i>Carter</i> , Errors.— <i>Collins</i> , The adopted son.— <i>Dugan</i> , Doctor Dispatchemique.— <i>Ebers</i> , Uarda.— <i>Fleming</i> , Carried by storm.— <i>Gibbon</i> , Queen of the meadow.— <i>Hardy</i> , Friend and lover.— <i>Hawthorne</i> , Sebastian Strome.— <i>Holmes</i> , Forrest home.— <i>Marsham</i> , Cousin Simon.— <i>Meynardie</i> , Amy Oakly.— <i>Moore</i> , How she won him.— <i>Oliphant</i> , The greatest heiress in England.— <i>O'Meara</i> , Pearl.— <i>Pinkerton</i> , Gypsies and detectives.— <i>Sharkey</i> , Mate to mate.— <i>Sir John</i> , Steele, Rev. Adoniah and his wife's relations.— <i>Verne</i> , Blockade-runners; Martin Paz.— <i>Zola</i> , Nana.	Political and Social Science.— <i>Bryce</i> , Economic crumbs.— <i>Chapin</i> , First principles of political economy.— <i>Farrar</i> , Temperance and legislation.— <i>George</i> , Progress and poverty.— <i>Harris</i> , Method of study of social science.— <i>Leland</i> , A voice from South Carolina.— <i>Spyford</i> , American almanac.— <i>Woolsey</i> , Communism and socialism.— <i>Zylyff</i> , The Ponca chiefs.— <i>Mattox</i> , Cincinnati soc. of ex-army and navy officers.— <i>Raikes</i> , Hist. of the Honorable Artillery Company.— <i>Samson</i> , Divine law as to wines.— <i>Suppressed sensations</i> .
Fine Arts. (See also BIOGRAPHY, LITERARY.)— <i>Doremus</i> , Great lights in sculpture and painting.— <i>Haden</i> , The etched work of Rembrandt.— <i>Piton</i> , China painting in America.— <i>Ruskin</i> , The stones of Venice.	Theology and Religion.— <i>Abbott</i> , Oxford sermons.— <i>Ancient Irish litany of ever-blessed mother of God</i> .— <i>Bedell</i> , The pastor.— <i>Byers</i> , The Christian Sabbath.— <i>Five-minute sermons</i> .— <i>Granada</i> , Meditations.— <i>Grot</i> , Genesis I, II.— <i>Havergal</i> , Red-letter days.— <i>Hught</i> , The manliness of Christ.— <i>Illustrated family Christian almanac</i> .— <i>Ingersoll</i> , The gods.— <i>Müller</i> , Sacred books of the East.— <i>Preston</i> , The Divine Paraclete.— <i>Stanley</i> , On baptism; Thoughts that breathe.
History. (See also BIOGRAPHICAL; LITERARY; RELIGION.)— <i>Annals of the war</i> .— <i>Hood</i> , Advance and retreat.— <i>Jones</i> , Army of Northern Virginia.— <i>McCarthy</i> , A history of our own times.— <i>MacKenzie</i> , The nineteenth century.— <i>Reynolds</i> , My own times.— <i>Slaughter</i> , History of Bristol parish, Va.	Useful Arts. (See also DOMESTIC AND RURAL.)— <i>Beardslee</i> , Experiments on the strength of wrought-iron.— <i>Cain</i> , Theory of solid and braced elastic arches.— <i>Denton</i> , Sewage disposal.— <i>Gardner</i> , Common-sense in church building.— <i>Graham</i> , Synopsis of standard phonography.— <i>Greene</i> , Trusses and arches.— <i>King</i> , Guide for regimental courts-martial.— <i>Paterson</i> , Testing of pipes.— <i>Ross</i> , Linkages.— <i>Stationers' price-book</i> .— <i>Ware</i> , The sugar beet.— <i>Watson</i> , Tables for calculation of interest, etc.
Humor and Satire.— <i>Burdette</i> , Hawkeyes.— <i>Percy</i> , Cashier's scrap-book.— <i>Shaw</i> , Old probabilities.— <i>Thackeray</i> , Memoirs of Mr. C. J. Yellowplush.	
Juvenile Books. (See also EDUCATION.)— <i>Austin</i> , Pat.— <i>Brenda</i> , Froggy's little brother.— <i>Cobb</i> , Workman and soldier.— <i>Hall</i> , Foundation stones for young builders.— <i>Henty</i> , The young buglers.— <i>Mathews</i> , Breakfast for two.— <i>Molesworth</i> , The tapestry room.— <i>Paull</i> , Sought and saved.— <i>Petrie</i> , The little pilgrim.— <i>Royal banner</i> .— <i>Van Sommer</i> , Lionel Franklin's victory.— <i>Walton</i> , Christie's old organ.— <i>Wilson</i> , True to his colors.	
Law and Government. (See also POLITICAL.)—Church courts as related to civil courts.— <i>Harris</i> , Principles of criminal law.— <i>Munger</i> , On the application of payments by debtor to creditor.— <i>New York City</i> , Lien laws.	
Literary History and Miscellany.— <i>Hopkins</i> , Waifs, and their authors.— <i>Pleas for books</i> .— <i>Swinburne</i> , A study of Shakespeare.	

## MONTHLY REFERENCE LIST OF BOOKS (JANUARY).

The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" in which the full title has been recorded under the name or words preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.

Abbott, Rev. Edwin A. (417), Oxford sermons, 8°, \$2.25. *N. Y., Macmillan.*

Adopted son, The, *see* Collins, W.

Advance and retreat, *see* Hood, J. B.

Albany stage, *see* Phelps, H. P.

Almanac, American, *see* Spofford, A. K.

— Christian, *see* Illustrated family.

America: our national hymn, *see* Smith, S. F.

American almanac, *see* Spofford, A. R.

— artists, Our, *see* Benjamin, S. G. W.

— Public health association, Public health reports (420) and papers, v. 4, 1877-'78; with abstract of the record of proceedings, 8°, \$5 ... *Bost., Houghton, Osgood & Co.*

Amy Oakly, *see* Meynardie, F.

Amy's prizes, *see* Mathews, J. H.

Anatomy, Aids to, *see* Brown, G.

Ancient Irish litany (420) of the ever-blessed mother of God (in the original Irish, with tr. into Eng. and Latin), ed. by Rev. Father Green, 18°, 20 c. *N. Y., Rob. Coddington.*

Anglice reddenda, *see* Jerram, C. S.

Annals of the war (420) written by leading participants North and South; originally pub. in Phil. *Weekly Times*, 8°, \$4. .... *Phil. and N. Y. Times Pub. Co.*

Antilles, *see* Waterton C.

Appletons' lib. of Am. fiction, *see* Hawthorne, Julian.

Appletons' new handy-vol. ser., ea., 16°:—No. 48, Ferris G. T., Great singers, 60 c.; pap., 30 c.—50, Jones, Chas. H., Lord Macaulay; his life—his writings, pap., 30 c.

Arches for roofs, bridges, etc., *see* Greene, C. E.

— Solid and braced elastic, *see* Cain, W.

Aristophanes (417), The clouds; with introd. and notes by W. R. Merry, 8° (Clarendon press ser.), 60 c. *N. Y., Macmillan.*

Army of Northern Virginia, *see* Jones, J. W.

Artists, Our American, *see* Benjamin, S. G. W.

Atwell, Ben. W. (420), Principles of elocution, 4th ed., 12°, pap., 25 c. *Providence, R. I., N. Bangs Williams & Co.*

Austin, Stella (419), Pat: story for boys and girls, il., 12°, \$1.25. .... *N. Y., Pott, Young & Co.*

Baptism, *see* Stanley, A. P.

Beardslee, L. A. (418), Experiments on the strength of wrought-iron and of chain cables (Rep. of U. S. Board), incl. misc. investigations into the properties of rolled wrought-iron; rev. and abr. by W. Kent, 8°, \$2. *N. Y., Wiley.*

Bedell, Rev. Gregory Thurston, D.D. (419), The pastor: pastoral theology, 12°, \$2. .... *Phila., Lippincott.*

Beet, The sugar, *see* Ware, L. S.

Bell, A. M. (417), Second Greek reader: sel. from Herodotus and Xenophon, with introd., notes and vocab., 16° (Clarendon press ser.), \$1. .... *N. Y., Macmillan.*

Benjamin, S. G. W. (417), Our American artists, il. sq. 8°, \$1.50; gilt, \$2. .... *Bost., Lothrop.*

Bible songs (420): sel. from the Psalms, set to music, 8°, bds., 25 c. .... *Pittsburg, Pa., United Presb. Bd. of Pub.*

Billings, Josh, *see* Shaw, H. W.

Bird, H. E. (418), The chess openings; with diagrams of notable positions and problems, 8°, \$1. .... *N. Y., H. Lockwood.*

Blessed company of all faithful people (The), *see* Kimball, H. M.

Blockade-runners, *see* Verne, J.

Blowpipe analysis, *see* Landauer, J.

Books, *see* Pleas for books.

Brain, Syphilis of the, *see* Dowse, T. S.

Breakfast for two, *see* Mathews, J. H.

Brenda [pseud.] (417), Froggy's little brother (new issue). 4° (Sunday lib., no. 9), pap., 15 c. .... *N. Y., Ogilvie & Co.*

Bristol parish, Va., Hist. of, *see* Slaughter, P.

Brown, Geo. (416), Aids to anatomy (Students' aid ser.), 50 c.; pap., 25 c. .... *N. Y., Putnam.*

Brown, Hen. Armitt, *see* Hoppin, J. M.

Bryce, T. T. (419), Economic crumbs; or, plain talks for the people about labor, capital, money, tariff, etc., 16°, pap., 50 c. .... *N. Y., Brentano.*

Burdette, R. J. ["Burlington Hawkeye man"] (416), Hawkeyes, il., 12°, \$1.50. .... *N. Y., Carleton.*

Bursill, Hen. (419), Hand shadows to be thrown upon the wall, sq. 8°, bds., 40 c. .... *N. Y., Dutton.*

Butler, Sam. (416), Evolution, old and new, 12°, \$2.50. *Bost., Cassino.*

Byers, Rev. D. B. (420), The Christian Sabbath; the claims of Sabbatarians shown to be untenable, 16°, 75 c. *Cleveland, O., W. F. Schneider.*

Cain, Wm. (420), Theory of solid and braced elastic arches, applied to arch bridges and roofs (Van Nostrand's sci. ser., no. 48), bds., 50 c. .... *N. Y., Van Nostrand.*

Caldron (The) of oil, *see* Collins, W.

Canada, *see* Rae, W. F.

Carried by storm, *see* Fleming, M. A.

Carter, Ruth (416), Errors; or, the rightful master: novel, 12°, \$2.50. .... *N. Y., Carleton.*

Cashier's scrap-book, *see* Percy, H. C.

Chain cables, Strength of, *see* Beardslee, L. A.

Challoner, Rob. (419), Music made easy, 8°, pap., 50 c. *Cin., Geo. D. Newhall & Co.*

Champlin, John D., jr. (419), Child's catechism of common things, 16°, 60 c. .... *N. Y., Holt.*

Chapin, Aaron L., D.D. (417), First principles of political economy, 12°, 60 c. .... *N. Y., Sheldon.*

Chemistry, Medical, *see* Wheeler, C. G.

— of common life, *see* Johnston, J. F. W.

Chess openings, The, *see* Bird, H. E.

Child's catechism of common things, *see* Champlin, J. D.

China painting in America, *see* Piton, C.

Christ, The manliness of, *see* Hughes, T.

Christian Sabbath, The, *see* Byers, D. B.

Christie's old organ, *see* Walton, O. F.

Church building, Common-sense in, *see* Gardner, E. C.

Church courts (420) as related to civil courts, 8°, pap., 20 c. .... *Phil., Jas. Hammond.*

Cicero (417), Pro Sexto Roscio Amerino oratio ad judices; with introd. and notes, ed., after K. Halm, by E. H. Donkin, 16°, \$1. .... *N. Y., Macmillan.*

Cincinnati Society of ex-army and navy officers, *see* Mattox, A. H.

Civil war, *see* Annals of the war, Hood, J. B.

Clarendon Press ser., *see* Aristophanes; Bell, A. M.; Jerram, C. S.; Marlowe, C.

Clarke, Isaac Ed. (420), Tribute to Bayard Taylor, 12°, pap., 50 c. .... *Washington, D. C., Mohun Bros.*

Clouds, The, *see* Aristophanes.

Cobb, Jas. F. (419), Workman and soldier: tale of the Paris Commune, il., 12°, \$1.50. .... *N. Y., Dutton.*

Collins, Wilkie (420), The adopted son; [also] The caldron of oil; [also] The queen's revenge, new issues (Fitch's popular lib., no. 16), pap., 10 c. *Rochester, N. Y., Geo. W. Fitch.*

Columbia and Canada, *see* Rae, W. F.

Common things, Child's catechism of, *see* Champlin, J. D.

Communism and socialism, *see* Woolsey, T. D.

Consumption, *see* Hays, T. J.; Wark, D.

Courts-martial, Regimental guide for, *see* King, H. C.

Cousin Simon, *see* Marsham, Mrs. R.

Craig, Thos. (420), Elements of the mathematical theory of fluid motion (Van Nostrand's sci. ser., no. 49), bds., 50 c. .... *N. Y., Van Nostrand.*

Creation, Essay on, *see* Grote, A. R.

Criminal law, Principles of, *see* Harris, S. F.

Crossley, Ed. D., Gledhill, Jos., and Wilson, Jas. M. (417), Hand-book of double stars, for use of amateurs, 8°, \$6. .... *N. Y., Macmillan.*

Darwin, Erasmus, *see* Krause, E.

Darwinism, Refutation of, *see* O'Neill, T. W.

De Roos, *see* Roos, J. D. C. de.

Denton, J. Bailey (416), Sewage disposal, 8°, pap., 40 c. *N. Y., Spon.*

Detective stories, *see* Pinkerton, A.

Discount, Calculation of, *see* Watson, J. C.

Doctor Dispachemque, *see* Dugan, J.

Doremus, S. D. (418), Great lights in sculpture and painting, 12°, \$1. .... *N. Y., Appleton.*

**Dowse**, Thos. Stretch, *M.D.* (419), *Syphilis of the brain and spinal cord*, \$3..... *N. Y., Putnam.*

**Dugan**, Jas. [“Oneida”] (420), *Doctor Dispachemquic: story of the great Southern plague of 1878*, il., 8°, pap., 75 c..... *New Orleans, Clark & Hofeline.*

**Dun**, Finlay (417), *Veterinary medicines: their actions and uses*, 8°, \$3.50..... *N. Y., Coggeswell.*

**Ebers**, Geo. (420), *Uarda: romance of ancient Egypt*; from the German, 2 v., 16°, \$1.50; pap., 70 c..... *N. Y., Wm. S. Gottsberger.*

**Economic crumbs**, *see* Bryce, T. T.

**Edward the Second**, *see* Marlowe, C.

**Egan**, Maurice F. (420), *Preludes*; published to aid in the rebuilding of the Univ. of Notre Dame, 16°, \$1. *Phil., Peter F. Cunningham & Son.*

**Eliot**, Sam., *ed.* (420), *Poetry for children*; authorized for use in the Boston public schools, il., 16°, \$1. *Bost., Lee & Shepard.*

**Elocution**, *Principles of*, *see* Atwell, B. W.

**Embroidery**, *Decorative*, *see* Hale, L. P.

**Emotions**, *The*, *see* McCosh, J.

**England**: her people, polity and pursuits, *see* Escott, T. H. S.

**English demotic alphabet**, *see* Kundsen, C. W.

— Grammar, *see* Morris, I. J.

— men of letters, *ed.* by J. Morley, *see* James, H.

— songs from foreign tongues, *see* Ricord, F. W.

**Errors**, *see* Carter, R.

**Escott**, T. H. S. (419), *England: her people, polity and pursuits*, 8°, \$4..... *N. Y., Holt.*

**Evolution**, *Old and new*, *see* Butler, S.

**Eye**, *Diseases of the*, *see* Nettleship, E.

**Family physician**, *Our*, *see* Stout, H. R.

**Farmers' almanac**, *see* Shaw, H. W.

**Farragut**, David Glasgow, *Life of*, *see* Farragut, L.

**Farragut**, Loyall (417), *Life of David Glasgow Farragut*, first admiral U. S. N., embodying his journals and letters, with ports, maps, il., 8°, \$4; shp., \$5.... *N. Y., Appleton.*

**Farrar**, Fred. Wm. (419), *Temperance and legislation*, 12°, pap., 10 c..... *N. Y., Nat. Temp. Soc.*

**Ferris**, Geo. T. (418), *Great singers: Faustina Bordoni to Henrietta Sontag*, 16° (Appleton's new handy-v. ser., no. 48), 60 c.; pap., 30 c..... *N. Y., Appleton.*

**Fitch's popular lib.**, *ea.* 8°, pap.: —No. 16°, Collins, Wilkie, *The adopted son*, etc., 10 c.—17, Verne, Jules, *Martin Paz*, 10 c.—18, Verne, Jules, *Blockade-runners*, 10 c.—19, Thackeray, W. M., *Memoirs of Mr. C. J. Yellowplush*, 25 c.

**Rochester**, *N. Y., G. W. Fitch*; *N. Y., N. Y. News Co.*

**Five-minute sermons** (420), for low masses on all Sundays of the year; by Priests of the Cong. of St. Paul, v. 1, 2d *ed.*, 16°, \$1..... *N. Y., Catholic Pub. Soc. Co.*

**Fleming**, May Agnes (416), *Carried by storm*: novel, 12°, \$1.50..... *N. Y., Carleton.*

**Fluckiger**, Fred., and Hanbury, Dan. (417), *Pharmacographia*, hist. of principal drugs of vegetable origin, met with in Great Britain and British India, 2d *ed.*, 8°, \$5..... *N. Y., Macmillan.*

**Fluid motion**, *Mathematical theory of*, *see* Craig, T.

**Forrest home**, *see* Holmes, M. J.

**Fossils from the Niagara formation**, *see* Hall, J.

— of the Utica slate, *see* Walcott, C. D.

**Foundation stones for young builders**, *see* Hall, J.

**Franklin square library**, *ea.* 4°, pap.: —No. 101, Sir John, by the author of “Anne Dysart,” 15 c.—102, Oliphant, M. O. W., *The greatest heiress in England*: a novel, 15 c.—103, Gibbon, C., *Queen of the meadow*, 15 c.—104, Hardy, I. D., *Friend and lover*, 15 c.—105, Marsham, Hon. Mrs. Rob., *Cousin Simon*: a novel, 10 c..... *N. Y., Harper.*

**Friend and lover**, *see* Hardy, I. D.

**Froggy's little brother**, *see* Brenda.

**Fuller**, Caroline Mary (419), *The child of the covenant*: memorial, 16°, \$1.50. *Syracuse, N. Y., Davis, Bardeen & Co.*

**Gardner**, E. C. (416), *Common-sense in church building*; with 7 pl., 16°, \$1..... *N. Y., Bicknell & Comstock.*

**Geometrical lines**, their counterparts in music, *see* Rice, I. L.

**George**, Hen. (418), *Progress and poverty*; inquiry into cause of industrial depressions, and of increase of want with increase of wealth; the remedy, 8°, \$2..... *N. Y., Appleton.*

**Gibbon**, Chas. (418), *Queen of the meadow*: a novel, 4° (Franklin sq. lib., no. 103), pap., 15 c..... *N. Y., Harper.*

**Gods, The**, *see* Ingersoll, R. G.

**Golden Treasury ser.**, *see* Shakespeare, Wm.

**Graham**, Andrew J., *M.D.* (417), *Synopsis of standard phonography*, new *ed.*, 12°, 50 c..... *N. Y., Andrew J. Graham.*

**Granada**, Luis de (420), *Meditations and contemplations on the sacred passion of our Lord Jesus Christ and on the blessed sacrament*; with instructions on prayer; from the Spanish, by a member of the Order of Mercy, 16°, 50 c..... *N. Y., Catholic Pub. Soc. Co.*

**Graphics** for engineers, architects and builders, *see* Greene, Chas. F.

**Greatest heiress (The) in England**, *see* Oliphant, M. O. W.

**Greek**, *Modern*, *see* Vincent, E., and Dickson, T. G.

— reader, *see* Bell, A. M.

**Greene**, Chas. E. (417), *Trusses and arches*; part 3: *Arches in wood, iron and stone*; with 8 pl., 8°, \$2.50..... *N. Y., Wiley.*

**Grote**, Aug. R. (420), *Genesis i., ii.; essay on Bible narrative of creation*, 12°, \$1; pap., 25 c..... *N. Y., A. K. Butts.*

**Gypsies and detectives**, *see* Pinkerton, A.

**Haden**, F. S. (417), *The etched work of Rembrandt*: monograph, new *ed.*, il., 8°, bds., \$1.50.... *N. Y., Macmillan.*

**Hale**, Lucretia P. (416), *More sketches in decorative embroidery*, 12°, pap., 50 c..... *Bost., S. W. Tilton & Co.*

**Hall**, Jas. (417), *Descriptions of new species of fossils*, from the Niagara formation at Wa'dron, Ind., 8°, pap., 25 c..... *Albany, N. Y., J. Munsell.*

**Hall**, Rev. John (418), *Foundation stones for young builders*: a New Year's book for the boys and girls of America, il., 16°, 75 c..... *Phil., Am. S. S. Union.*

**Hand shadows**, *see* Bursill, H.

**Hardy**, I. D. (419), *Friend and lover*: a novel, 4° (Franklin sq. lib., no. 104), pap., 15 c..... *N. Y., Harper.*

**Harper**, Thos. (417), *The metaphysics of the school*, 8°, \$5..... *N. Y., Macmillan.*

**Harris**, Seymour F. (418), *Principles of criminal law*; with add. and notes, adapting it to Am. law, by M. F. Force, 8°, sh., net, \$4..... *Cinc., R. Clarke & Co.*

**Harris**, Wm. T. (416), *Method of study of social science*, pap., 25 c..... *St. Louis, Mo., G. J. Jones & Co.*

**Havergal**, Frances Ridley (418), *Red-letter days*, 32°, 85 c..... *N. Y., Randolph & Co.*

— *Last week*, *see* Havergal, M. V. G.

**Havergal**, Maria V. G. (418), *Frances Ridley Havergal: the last week*, 24°, pap., 10 c..... *N. Y., Randolph & Co.*

**Hawkeyes**, *see* Burdette, R. J.

**Hawthorne**, Julian (418), *Sebastian Strome*: a novel, 8° (Appleton's lib. of Am. fict.), pap., 75 c..... *Appleton.*

**Hawthorne**, Nathaniel, *see* James, H.

**Hays**, Thos. J., *M.D.* (416), *Consumption*, and how to prevent it, \$1..... *N. Y., Putnam.*

**Health reports**, *see* American Public Health.

**Heinrich**, Julius (416), *The window flower garden*, 12°, pap., 50 c..... *N. Y., Orange Judd Co.*

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# The Publishers' Weekly.

F. LEYPOLDT, *Bibliographical Editor.*

R. R. BOWKER, *General Editor.*

FEBRUARY 7, 1880.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

The trade are invited to send "Communications" to the editor on any topic of interest to the trade, and as to which an interchange of opinion is desirable. Also, matter for "Notes and Queries." Notes from librarians will also be gratefully received.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

## SOME CASES IN POINT.

WE have had sent us recently several series of correspondence and instances in point, illustrating the grounds of complaint of the bookseller against the publisher. The printing of such correspondence itself, originally intended as private business letters, creates so much unnecessary ill-feeling, and is in other respects often so unadvisable, that we give the facts briefly by themselves. We should add that we are always glad to have such difficulties reported to us, because facts like these must ultimately produce their effect.

1. We mentioned recently the case of a costly educational work, newly issued by a leading house, of which certain booksellers in this city, dealing with many teachers, took a fair supply. They quoted them to teachers at publishers' net price, assuring these customers in all honesty that, since the discount was close, they could not be had at less at the publishers'. Several teachers went to the publishers, got their 10 per cent off, the same as the booksellers', and put the latter down in their minds as not truthful. The inference was fair; the publishers were responsible for putting a responsible and honest house in this position. The explanation from the publishers was that they gave no discount outside the trade on educational books, *except to teachers and clergymen*, at least a very large proportion of those who would buy this book at a bookstore. These booksellers have been forced to the conclusion that they must confine their stock to one copy of this book, and lose money when they sell that.

2. A religious publishing society, issuing many books itself and dealing in others, directly stated to other publishers, who were en-

deavoring to do the honest thing of pricing books at the amount for which they meant them to be sold, that it offered its own and all other books in its own store at 20 per cent off. What it did, of course, was to put a false price on its books for the purpose of taking off a fifth—which, to our mind, is not religious.

3. A college professor wrote to a leading house asking for their lowest prices on a certain book, *to the trade*, as his local booksellers bought for him. Their reply offered him the books at 40 off, but when the booksellers ordered them, they were billed at  $\frac{1}{2}$ . This particular case was the mistake of a clerk, but it is so very like what has happened on the other lists, that the booksellers were justified in regarding it as symptomatic. In other trades such information as to trade discounts would be courteously refused.

4. The correspondent who writes in another column sends us letters showing that a specified book was advertised, in a circular sent direct to college professors, as "reduced in price" to \$3.50. The book was ordered by the local dealer for the professor through jobbers. The jobbers were charged by the publishers \$3.34, and with their 5 per cent and postage added, the book cost the retailer \$3.52. He lost the two cents, his three cent stamp, and the time, trouble and cost of the correspondence. The publisher, on being appealed to, explained that the "reduced" price was *net*, from which the trade discount was "special." Very "special," indeed!

Here are four transactions which have come to our knowledge inside of one month. We ask men of business who can think, to consider what it means. There is no other intelligent trade in the world that would do so foolish and wrong a thing. And all the time the same publishers are complaining that the retail trade carry and sell so few of their books. For not one of the publishers above cited deals exclusively or chiefly in educational books, and they all avowedly depend on the trade for most of their sales.

We are surprised, and we may say grieved, that our correspondent elsewhere, who is an old reader and staunch friend of the WEEKLY, can so mistake our position. The very article from which he quotes was a plea for the protection of *retailers* by honest prices with close discounts. There is no "if" about it; by "stiff prices" we mean that the publisher shall charge his own advertised price to outsiders, and we mean nothing else. That is the only method we can see for holding together any distributing system for the book trade. That the trade sales do not help to "stiffen prices and make prices closer" we have more than once somewhat stren-

uously suggested. The *net* system on school-books is already a farce, because the publisher is already trying to break it down with further discounts. But if the publisher will keep his word on that, and make his prices really *net* prices, with no discount except in quantities to the trade, there would be something of a chance for the retailer. Of course he must have more than five per cent. The educational publisher may prefer to get along without the bookseller, and waste his resources instead in buying in his rival's books, but the general publisher cannot afford to despise his best helper. He is already complaining of the decrease and decadence of bookstores; why will he not open his eyes to the cause?

THE delay in the issue of our last number was one of the inevitables. Important lists did not reach us until Saturday, and to finish, set, correct, and print a thirty-column index was a work that could not be put through more rapidly than it was done. If publishers' copy, for such numbers, could reach us promptly, the inevitable could be averted, but we presume that in the millennium the PUBLISHERS' WEEKLY will not be needed.

#### COMMUNICATIONS.

##### STIFFER PRICES AND CLOSER DISCOUNTS.

NASHVILLE, Tenn., January 26, 1880.

A RECENT editorial in the PUBLISHERS' WEEKLY concludes as follows:

"We would suggest [in place of raising the advertised retail prices of books to cover higher cost of manufacturing.—ED.] that the wiser plan would be to hold to the present prices, stiffen them up, and make discounts closer. It will not then be possible for undersellers to make the marked reduction they now offer from advertised prices, and the 'usual discounts' can with abundant reason be at least checked. We should be glad to hear from retailers themselves whether such a course would not, if they will think it out, promise direct benefit to them."

In answer to the above, I will suggest that you have a fair illustration of the workings of close discounts and low retail prices in the present school-book system. Ask any retail bookseller if he likes the change from the old system. In the correspondence and printed circular herewith enclosed (sent direct to my customer) you have an example of the tendency to "lower retail prices and stiffening discounts" (by taking the starch out of the retailer). You say that higher discounts offer temptation to undersellers. We are therefore to infer that the reverse policy would take the back-bone out of the underseller; but what if the underseller is the publisher himself or one of his *special* customers, *large* buyers like the American Book Exchange, or other parties who are flooding the country with their "marvellous offers."

To particularize: some time ago a large house cut down their discounts to twenty-five per

cent on all orders less than \$—, and, at the same time, professed to have lowered their retail prices (so they did to a very limited extent). Now, how did it benefit the retailer? Did that particular house send *one book less* to the trade sales to be sold at from forty per cent to anything off and go into the old hands to put against your twenty-five per cent and freight?

"Stiffen prices and make discounts closer" is a good idea for the publisher, no doubt, but I for one protest against the extension of a system of lowering discounts. Lower or stiffen prices as you see proper, but give us a chance. If it could be satisfactorily shown that the publisher would adhere strictly to retail prices to all outside of the trade, and would protect his goods and the trade proper (*i.e.*, the distributing bookseller) from the book exchanges, book butchers, cheap Johns, etc., etc., I would then be instantly and unanimously in favor of low retail prices and close discounts.

S.

#### POSTAL MATTERS.

MR. CHARLES HUTCHINS, General Business Agent of the A. B. C. F. M., has received the following decision from the Post-Office Department:

"All printed matter entitled to transmission in the United States domestic mails as 'second class' can be sent to the Hawaiian Kingdom at the rates of domestic postage prescribed by the Act of March 3, 1879, for second-class matter."

By this decision the postage on all American periodicals, when sent by the publishers to subscribers at the Sandwich Islands, will hereafter be two cents per pound. As publishers can only pay to San Francisco, the Hawaiian postage being paid at the Islands, this decision is evidently just.

#### BUSINESS NOTES.

BOSTON, MASS.—Nichols & Hall, booksellers, have dissolved partnership. Samuel F. Nichols & Co. will continue the business.

FAIRFIELD, IOWA.—D. W. Ingraham, bookseller and stationer, has admitted A. G. Scranton as partner; style of firm hereafter will be Ingraham & Scranton.

LANCASTER, PA.—H. M. Herr, bookseller and stationer, sold out to Luther & Fonder-smith.

NEWBURYPORT, MASS.—George W. Clark, bookseller and stationer, sold out to Henry Cook, Jr.

NEW YORK CITY.—The firm of paper dealers long known as Melvin Hard & Son, on account of the death of Mr. Melvin Hard, was dissolved. Messrs. Melvin T. Hard and Frank W. Hard will continue the business, under the name of Melvin Hard's Sons.

STEUBENVILLE, O.—Kennedy Crumrine has taken J. H. Timberlake into partnership in his book and stationery business, the new firm going under the name of Crumrine & Timberlake. Mr. Timberlake has been in the employ of Mr. Crumrine ever since he commenced business in Steubenville, in December, 1872. The new arrangement went into effect January 30th.

## PERSONAL MENTION.

MR. T. G. DE MOTTE assumes the management of the New York office, at 805 Broadway, of Messrs. John Church & Co., of Cincinnati, in the position made vacant by Mr. Henry G. Sumner's return to Chicago as a publisher. Mr. De Motte, with long experience as chief clerk for the Peters and Ditson houses, brings a full knowledge of the business to the service of the trade in his new position, and we wish him every success.

## LITERARY AND TRADE NOTES.

THE attention of the trade is particularly called to two special offers advertised in this issue, of school-books at very low rates, by John R. Anderson, and of stereotype plates, by T. B. Peterson & Bros.

"UARDA," one of those brilliant novels of old Egyptian life with which the great Egyptologist, George Ebers, has amused his leisure and delighted many readers, is issued in a very cheap edition by W. S. Gottsberger, New York, whom the trade should honor with their orders.

MARCUS WARD & Co. are being hard pushed by the rush for valentines. They hope to fill all orders as rapidly as they come in, but if they continue to come in as they have for the past few days, the stock will soon be exhausted. Their new styles this year are many, and the designs are exquisitely chaste and beautiful.

I. K. FUNK & Co., New York, issue the first of a new *Standard Series*, in which they propose to present a line of works most acceptable to the public, and not yet published in cheap shape. Spurgeon's "John Ploughman's Talk," and Carlyle "On the Choice of Books," issued together under manila card covers, for 12 cents, make the initial book of the series.

PETER PAUL & BRO., Buffalo, will publish next week a volume of addresses, speeches, and miscellanies delivered by James O. Putnam on various occasions from 1854 to 1859. The volume will contain Putnam's famous speech, delivered in the State Senate, 1855, on the Church Property Bill, which attracted such wide attention at the time, the American and Foreign Christian Union, of New York City, issuing 20,000 copies of it in pamphlet form.

D. APPLETON & Co. issue this week the second volume of the "Memoirs of Mme. de Rémusat," in the neat 12mo fifty cent edition which they print, announcing the concluding part to speedily follow; a valuable and timely treatise on "The Financial History of the United States," by Albert S. Bolles, a well-known writer on economics, who covers in this first volume the Revolutionary period, 1775-'89; an extraordinary two-volume work on "Mind in the Lower Animals, in Health and Disease," in which Dr. W. Lander Lindsay, an English physician and scientist, discusses the "alleged superiority" of man, and presents numerous facts suggesting the existence of various mental powers in the brutes; John Foster's "Life of Dickens," fully illustrated, filling out the Chapman & Hall *Household* edition, in large square octavo, of the great novelist; a new novel, "The Seamy Side," by Besant and Rice; and a school-book of "Chemical Exercises in Quantitative Analysis," by Prof. Rains, of Georgia.

W. F. DRAPER, Andover, has nearly ready a book on "The Logic of Christian Evidences," by Rev. G. Frederick Wright, of Andover, which is likely to command an unusual degree of attention. Mr. Wright is an able geologist and was one of the writers of the celebrated review of Joseph Cook's "Biology" in the *New Englander*. He is a Darwinian evolutionist, and his book, which will be useful for Christian study, will be of general interest as showing why a scientific man should believe in Christianity.

ROBERT CARTER & BROS. will issue this month a new and very charming story of Queen Anne's time, "The Maiden's Lodge," by Miss Holt, the graceful writer of "Isoult Barry;" new children's stories by Mrs. Charlesworth, "The Broken Looking-glass," and by L. T. Meade, "The Children's Kingdom;" pleasant "Stories of the Cathedral Cities of England," and some smaller books, by Emma Marshall; a narrative of religious personal experience, "The Kingdom," by Christian Rexford; and a little book for mothers on the religious and home education of "A Child," by Mrs. Umphelby.

CHAS. SCRIBNER'S SONS will issue presently the volume of religious papers on "Faith and Character," by Rev. Martin R. Vincent, D.D., full of freshness and vigor. A volume of essays on the antagonisms of scientific and religious thought, by Professor Asa Gray, of Harvard, is also in advanced preparation. The second volume of "The Speaker's Commentary" will cover St. John and Acts. Its strength lies largely in the treatment of the former, which occupies the greater portion of the book, and is done by Canon Westcott, of Cambridge. Canon Cook, of Exeter, has prepared the division on Acts.

D. LOTHROP & Co. have now ready for publication "Our Streets," a new story by Mrs. S. R. Graham Clarke, author of "Yensie Walton;" "Onward to the Heights of Life," by Mrs. C. L. Morse, a Canadian author; and, as already noted, "How to Conduct a Prayer-Meeting," by Rev. L. O. Thompson, with an introduction by Rev. Dr. J. H. Vincent, head of the Chautauqua Summer Institute; and "Cheerful Words," selected from the writings of George Macdonald, and prefaced with a biographical sketch of this delightful writer, and with an introduction by Mr. James T. Fields, one of his warmest admirers as well as a personal friend.

JAS. G. KENT & Co., 21 Park Row, New York, have just ready the "American Export Trade Guide, for buyers in foreign countries, 1879-'80," making a handy volume of 300 pages, bound in flexible leather. It contains, in connection with numerous advertising pages representing leading American houses in all branches of manufacture, a list of a thousand export commission merchants and brokers in New York, Boston, Philadelphia & Baltimore, with the lines of goods bought and the countries bought for; a list of American manufacturers indexed under the articles which they make; lists of foreign steamship and sailing lines and express companies; a comparative table of export statistics and compact maps of the business portions of New York, Boston and Philadelphia. The guide will be very useful to those seeking channels for the disposal of goods abroad.

THE Boston Transcript of Jan. 22d contained an interesting paper on "Booksellers and Bookselling," chiefly with reference to H. G. Bohn and J. C. Hotten, from the pen of Mr. J. G. Cupples.

JOHN WILEY & SONS have in preparation a new book on "Thermo-Dynamics," by A. J. Du Bois, and a "Geometry," by Prof. Cokely, of the New York University, assisted by Walter Le Conte Stevens, of the Cooper Union.

R. WORTHINGTON, the publisher of Dr. Punshon's works, proposes a volume to contain his "Four Discourses on the Prodigal Son," his lecture on John Bunyan, and other papers, with a preface from the late Bishop Gilbert Haven.

A VOLUME on "The Science of English Verse," by Sidney Lanier, the poet of the Centennial ode, is in press at Chas. Scribner's Sons', which will be interesting as presenting some novel views of the construction of English poetry, which has been a favorite study with Mr. Lanier.

ROBERT CARTER & BROS. have in prospect, besides other books previously announced, a volume called "The Interpreter's House," by Rev. W. W. Newton, and two pleasant stories, "How a Farthing Made a Fortune," by Mrs. Bowen, and "Muriel Bertram," by Agnes Giberne.

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B. WESTERMANN & CO., Box 2306, N. Y. P. O.

A translation of Hyat-ul-Qutub, by J. L. Merrick. Boston, 1850.

Sophocles, Greek Lexicon of Roman and Byzantine Periods. 2d ed.

Constitution, etc., of Philidor Chess Club, Nov., 1878. New York.

Longfellow, Poets of Europe. Phila., 1847.

Story of Stories. Translated by Taylor. Boston, 1849.

Stoddard, English Poets. New York, 1855.

Works of Collihi, Goldsmith, by Epes Sargent. Boston, Phillips, Sampson & Co.

Rev. Dr. Thomason's fashionable amusements. N. Y., 1857.

Bishop Hopkins' American Citizen. N. Y., 1858.

## BOOKS FOR SALE.

BARGAIN, P. O. Box 4295, N. Y.

Vehse, Memoirs of the Court of Austria. 2 vols. 12<sup>o</sup>, cl. Lond., 1856, \$1.50.

Coutts, W. G., "The Games," A Nicht wi' Burns, and other poems. 8<sup>o</sup>, hf. mor. N. Y., 1860, uncut, \$2.

Davis, Rev. N., Evenings in my Tent; or, Wanderings in the African Sahara. Illustrated. 2 vols., 12<sup>o</sup>, cl. London, 1854, \$1.50.

Mayhew, H., German Life and Manners in Saxony. Illustrated. 2 vols., 8<sup>o</sup>, cl. London, 1864, \$2.50.

Baker, I. W., Eight Years' Wanderings in Ceylon. Illustrated, 8<sup>o</sup>, cl. London, 1855, \$1.

Clarke, C. C., Shakespeare Characters. 8<sup>o</sup>, cl. London, 1863, uncut, \$1.50.

BURROWS BROS., 310 EUCLID AVE., CLEVELAND, O. 250 Mitchell's Atlas, bought new last fall—thrown out of our schools—cheap.

THE new volume on Washington Irving to be issued by G. P. Putnam's Sons will include not only Charles Dudley Warner's essay (to appear in the next *Atlantic*), but also the paper reprinted from *The Atlantic* for November, 1860, of personal reminiscences of Irving by Mr. G. P. Putnam, his publisher and life-long friend, and the oration on Irving delivered by William Cullen Bryant in April, 1860.

DODD, MEAD & CO. have in press for early issue a book on Alaska by Rev. Sheldon Jackson, a Presbyterian missionary whose work brought him to that field. There will be upward of a hundred illustrations. Rev. E. P. Roe's "Success with Small Fruits," reworked from the papers in *Scribner's*, with all the beautiful illustrations of the *Monthly*, will be another spring book, and one of the finest of the sea-son.

THE "Cyclopaedia of British Poetry," which Mr. Epes Sargent is editing for Harper & Brothers, will contain a thousand pages or more. Thus far Mr. Sargent has read the proofs of about 150 pages. In reply to a question, he writes that great pains are being taken to make the work accurate as well as comprehensive, and to give the best specimens of all the poets represented. "Justice," he says, "will be done to the obscure 'minor poets' who have produced one or two great lyrical pieces which the world does not willingly let die." — *Tribune*.

## BOOKS FOR SALE OR EXCHANGE.

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